

# Peter Szegedi

## AREAS OF EXPERTISE

C-level leader at Public Sector NGO  
Efficient team builder  
Experienced public speaker  
Business driven developer with technical acumen  
Open-source community member  
Digital innovation specialist at global telecom and cloud industries

## COMPETENCES

Multi-cultural team leadership  
Stakeholder/Partner engagement  
Service development/operations  
Product ownership/marketing  
Lifecycle management/processes  
EU-level public tendering  
Program/Policy definitions

## BUSINESS IMPACT

50 million Euro community program management as Program Director

5 million Euro EC-funded research project coordination as Principal Investigator

30 million Euro public procurement tendering for higher education and research industry at Oracle EMEA

2.5 million Euro ARR cloud business development as Cloud Architect Lead

## PERSONAL SKILLS

Passionate and open-minded networker with visible public profile  
Result oriented negotiator  
Empathic leader with ENTJ personality type

I'm a passionate and open-minded team builder with extensive program, project and people management skills that I have acquired in both commercial and public sectors over 20 years of my professional career. My competence in large-scale digital IT transformation programs, product and service developments, public procurement tenders, and multi-national research projects led to significant business impacts at NGOs across Europe and beyond. I follow my engineering mind-set as a global customer engagement specialist and open-source community organizer, predominantly in the higher education and research industry segment. I'm a result driven team player who is always motivated by challenge where I can efficiently translate strategic objectives and business goals into executable actions. I have a self-starting and self-motivating approach, I'm able to work independently across a global enterprise with awareness and sensitivity to global cultural variations.

## CAREER HISTORY

### European Commission – DG CNECT, Luxembourg

- Programme Officer – EU Policies (2021)

### Oracle Digital EMEA – Amsterdam, the Netherlands

- Senior Digital Transformation Specialist – R&E Lead EMEA
- Principal Cloud Architect Team Lead (2020)
- Senior Technology Solution Engineer (2018)

### GÉANT Association Europe – Amsterdam Office

- Senior Cloud Services Manager, Management Team (2017)
- *Deputy Chief Technology Officer (2014-2015)*
- Senior Project Development Officer (2014)

### Trans-European Research and Education Networking Association

- Program Director (2011)
- Project Development Officer (2008)

### Magyar Telekom PKI Development Institute – Budapest, Hungary

- Research & Development Manager (2004)
- Network Engineer (2002)

## CERTIFICATES

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- MBA Masterclass – Finance, Strategy, Marketing
- Managing People in Virtual Teams (MPiVT)
- ITIL Intermediate - IT Continual Service Improvement
- PRINCE2 Foundation Certificate
- TOGAF 9 Practitioner Certificate
- Oracle Cloud Infrastructure (OCI) Certified Architect

## ROLES AND RESPONSIBILITIES

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- External Evaluation Committee Member – NGIatlantic.eu Project (2020-2021)
- Principal Investigator – H2020 Up2U Project (2017-2018)
- Activity Leader – FP7 GN3Plus and H2020 GN4-1 Projects (2013-2016)
- Executive Secretary – Global Lambda Integrated Facility (GLIF), Technical WG (2009-2012)
- User Policy Board Member – FP7 FEDERICA Project – User Policy Board Member (2008-2010)
- Programme Committee Member – EGI'10, NETWORKS'12, TNC'17, EDUCON'18, and more

## EDUCATION

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### **Budapest University of Technology and Economics**

Faculty of Electrical Engineering and Informatics, Department of Telecommunications

- PhD. Candidate (2002-2004)

*Research topic: "Performance modelling and optimization of Carrier Ethernet-based transport architectures" Conducted at the Magyar Telekom offices.*

- MSc. in Electrical Engineering (1997-2002)

*Master thesis: "Strategic investigation and adoption of ASON technology to real-size network examples"*

- BBA. in Telecommunications Management (1997-2000)

*Bachelor thesis: "Telecommunications market liberalisation and regulation in Hungary"*

## LANGUAGES

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English, Hungarian, Spanish, Dutch

## MORE INFORMATION

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Personal website: <http://peterszegedi.com/>

LinkedIn profile: <https://www.linkedin.com/in/peter-szegedi-26929525/>